



Department of Consumer Affairs

Bureau for Private Postsecondary Education

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BPPE Annual Report for 2016 - Institution

Tracking Number: 2017112964703

Report for Year: 2016

Institution Name: College of Southern California

Institution Code (If an institution has branch locations the institution code is the school code for the main location): 1928101

Street Address (Physical Location): 2975 Wilshire Blvd. #210

City: Los Angeles

State: California

Zip Code: 90010

Check all that apply to this institution:

For profit institution:

Sole Proprietor: Sole Proprietor

Corporation:

Non-profit institution:

Limited Liability Corporation (LLC):

Publicly traded institution:

Partnership:

Number of Branch Locations: 0

Number of Satellite Locations: 0

Is this institution current with all assessments to the Student Tuition Recovery Fund?:
yes

Is this institution current on Annual Fees?: yes

Is your institution accredited by an accrediting agency/agencies recognized by the United States Department of Education? Include only full institutional approval, not programmatic approval: no

If you answered yes to the question above, please identify the accrediting agency:

If your institution has specialized accreditation from a recognized United States Department of Education approved specialized/programmatic accreditor, list the accreditation:

Has any accreditation agency taken any formal disciplinary action against this institution? If Yes, please submit a paper copy of the action, refer to the Annual Report Completion Check Sheet.: no

Does your institution participate in federal financial aid programs under Title IV of the Federal Higher Education Act?: no

What is the total amount of Title IV funds received by your institution in 2016?:

Does your institution participate in veteran's financial aid education programs?: no

What is the total amount of veteran's financial aid funds received by your institution in 2016?:

Does your institution participate in the Cal Grant program?: no

What is the total amount of Cal Grant funds received by your institution in 2015?:

Is your institution on the California Eligible Training Provider List (ETPL)?: no

Is your institution receiving funds from the Work Innovation and Opportunity Act (WIOA) Program?: no

What is the total amount of WIOA funds received by your institution in 2016?:

Does your institution participate in, or offer any another government or non-governmental financial aid programs? no

If yes, please indicate the name of the financial aid program:

The percentage of institutional income in 2016 that was derived from public funding: 0

Enter the most recent three-year Cohort Default Rate reported by the US Department of Education, for this institution: 0

The percentage of students who in 2016 received federal student loans to help pay

their cost of education at the school was: 0

Total number of students enrolled at this institution: 63

Number of Doctorate Degrees programs Offered: 0

Number of Students enrolled in Doctorate level programs at this Institution: 0

Number of Master Degrees programs Offered: 0

Number of Students enrolled in Master level programs at this institution: 0

Number of Bachelor Degrees programs Offered: 0

Number of Students enrolled in Bachelor level programs at this institution: 0

Number of Associate Degrees programs Offered: 0

Number of Students enrolled in Associate level programs at this institution: 0

Number of Diploma or Certificate Programs Offered: 0

Number of Students enrolled in Diploma or Certificate programs at this institution: 0

Institution's website: www.collegesc.com

Performance Fact Sheet: <http://collegesc.com/links.html>

2016 Catalog: <http://collegesc.com/school-catalog.html>

Annual Report: <http://collegesc.com/links.html>



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BPPE Annual Report for 2016 – Programs**Tracking Number:** 2017112971243**Report for Year:** 2016**Institution Name:** College of Southern California**Institution Code:** 1928101**INFORMATION FOR EACH EDUCATIONAL PROGRAM OFFERED AT THE
INSTITUTION****Degree/Program Level:** DiplomaCertificate**If Other, please specify:****Degree/Program Title:** DiplomaCertificate**If Other Doctorate, Other Master, Other Bachelor, Other Associate or Other was
chosen, please specify:****Name of Program (e.g. Business Administration, Massage, etc.):** Life Pre-licensing**Number of Degrees or Diplomas Awarded:** 33**Total Charges for this program (Report whole dollars only):** \$ 355**The percentage of enrolled students in 2016 receiving federal student loans to pay for
this program.** 0**The percentage of graduates in 2016 who took out federal student loans to pay for this
program.** 0**Number of Students Who Began the Program:** 33

Students Available for Graduation: 33

On-time Graduates: 33

Completion Rate: 100

150% Completion Rate: 0

Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education?:

no

PLACEMENT

Graduates Available for Employment: 33

Graduates Employed in the Field: 26

Placement Rate: 79

Graduates employed in the field 20 to 29 hours per week: 0

Graduates employed in the field at least 30 hours per week: 0

Indicate the number of graduates employed:

Single position in field: 0

Concurrent aggregated positions in field (2 or more positions at the same time): 0

Freelance/self-employed: 26

By the institution or an employer owned by the institution, or an employer who shared ownership with the institution: 0

EXAM PASSAGE RATE

Does this educational program lead to an occupation that requires State licensing?: yes

If Yes, please provide the information below (For each of the last two years):

First Data Year 2016:

Name of the State licensing entity that licenses this field: Life(Life only and Accident & Health) Agent

Name of Exam: Life(LO&AH) Agent

Number of Graduates Taking State Exam: 36

Number Who Passed the State Exam: 22

Number Who Failed the State Exam: 14

Passage Rate: 62

Is this data from the State licensing agency that administered the exam?: yes

Name of Agency: PSI from CA Dept of Insurance

If the response to #29 was no, provide a description of the process used for attempting to contact students:

Second Data Year 2015:

Name of the State licensing entity that licenses this field: Life(Life only and Accident & Health) Agent

Name of State Exam: Life(LO&AH) Agent

Number of Graduates Taking State Exam: 55

Number Who Passed the State Exam: 31

Number Who Failed the State Exam: 24

Passage Rate: 56

Is this data from the licensing agency that administered the State exam?:

Name of Agency: PSI from CA Dept of Insurance

If the response to #37 was no, provide a description of the process used for attempting to contact students:

Do graduates have the option or requirement for more than one type of licensing State exam?:

Provide the names of other licensing exam options:

Name of Option/Requirement: Property & Casualty Agent and Broker

Name of Option/Requirement:

Name of Option/Requirement:

SALARY DATA

Graduates Available for Employment: 33

Graduates Employed in the Field: 26**Graduates Employed in the Field Reported receiving the following Salary or Wage:****\$0 - \$5,000: 0****\$5,001 - \$10,000: 0****\$10,001 - \$15,000: 0****\$15,001 - \$20,000: 0****\$20,001 - \$25,000: 0****\$25,001 - \$30,000: 0****\$30,001 - \$35,000: 0****\$35,001 - \$40,000: 0****\$40,001 - \$45,000: 0****\$45,001 - \$50,000: 0****\$50,001 - \$55,000: 0****\$55,001 - \$60,000: 0****\$60,001 - \$65,000: 0****\$65,001 - \$70,000: 0****\$70,001 - \$75,000: 0****\$75,001 - \$80,000: 0****\$80,001 - \$85,000: 0****\$85,001 - \$90,000: 0****\$90,001 - \$95,000: 0****\$95,001 - \$100,000: 0****Over \$100,000: 0**



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Bureau for Private Postsecondary Education

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BPPE Annual Report for 2016 – Programs**Tracking Number:** 2017112973318**Report for Year:** 2016**Institution Name:** College of Southern California**Institution Code:** 1928101**INFORMATON FOR EACH EDUCATIONAL PROGRAM OFFERED AT THE
INSTITUTION****Degree/Program Level:** DiplomaCertificate**If Other, please specify:****Degree/Program Title:** DiplomaCertificate**If Other Doctorate, Other Master, Other Bachelor, Other Associate or Other was
chosen, please specify:****Name of Program (e.g. Business Administration, Massage, etc.):** Property & Casualty
Agent and Broker**Number of Degrees or Diplomas Awarded:** 30**Total Charges for this program (Report whole dollars only):** \$ 355**The percentage of enrolled students in 2016 receiving federal student loans to pay for
this program.** 0**The percentage of graduates in 2016 who took out federal student loans to pay for this
program.** 0**Number of Students Who Began the Program:** 30

Students Available for Graduation: 30

On-time Graduates: 30

Completion Rate: 100

150% Completion Rate: 0

Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education?:

no

PLACEMENT

Graduates Available for Employment: 30

Graduates Employed in the Field: 16

Placement Rate: 54

Graduates employed in the field 20 to 29 hours per week: 0

Graduates employed in the field at least 30 hours per week: 0

Indicate the number of graduates employed:

Single position in field: 0

Concurrent aggregated positions in field (2 or more positions at the same time): 0

Freelance/self-employed: 16

By the institution or an employer owned by the institution, or an employer who shared ownership with the institution: 0

EXAM PASSAGE RATE

Does this educational program lead to an occupation that requires State licensing?: yes

If Yes, please provide the information below (For each of the last two years):

First Data Year 2016:

Name of the State licensing entity that licenses this field: Property & Casualty Agent and Broker

Name of Exam: Property & Casualty Agent and Broker

Number of Graduates Taking State Exam: 24

Number Who Passed the State Exam: 12

Number Who Failed the State Exam: 12

Passage Rate: 50

Is this data from the State licensing agency that administered the exam?: yes

Name of Agency: PSI from CA Dept of Insurance

If the response to #29 was no, provide a description of the process used for attempting to contact students:

Second Data Year 2015:

Name of the State licensing entity that licenses this field: Property & Casualty Agent and Broker

Name of State Exam: Property & Casualty Agent and Broker

Number of Graduates Taking State Exam: 37

Number Who Passed the State Exam: 21

Number Who Failed the State Exam: 16

Passage Rate: 57

Is this data from the licensing agency that administered the State exam?: yes

Name of Agency: PSI from CA Dept of Insurance

If the response to #37 was no, provide a description of the process used for attempting to contact students:

Do graduates have the option or requirement for more than one type of licensing State exam?: yes

Provide the names of other licensing exam options:

Name of Option/Requirement: Life(Life only and Accident & Health) Agent

Name of Option/Requirement:

Name of Option/Requirement:

SALARY DATA

Graduates Available for Employment: 30

Graduates Employed in the Field: 16**Graduates Employed in the Field Reported receiving the following Salary or Wage:****\$0 - \$5,000: 0****\$5,001 - \$10,000: 0****\$10,001 - \$15,000: 0****\$15,001 - \$20,000: 0****\$20,001 - \$25,000: 0****\$25,001 - \$30,000: 0****\$30,001 - \$35,000: 0****\$35,001 - \$40,000: 0****\$40,001 - \$45,000: 0****\$45,001 - \$50,000: 0****\$50,001 - \$55,000: 0****\$55,001 - \$60,000: 0****\$60,001 - \$65,000: 0****\$65,001 - \$70,000: 0****\$70,001 - \$75,000: 0****\$75,001 - \$80,000: 0****\$80,001 - \$85,000: 0****\$85,001 - \$90,000: 0****\$90,001 - \$95,000: 0****\$95,001 - \$100,000: 0****Over \$100,000: 0**



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BPPE Annual Report for 2016 – Programs**Tracking Number:** 2017112974552**Report for Year:** 2016**Institution Name:** College of Southern California**Institution Code:** 1928101**INFORMATON FOR EACH EDUCATIONAL PROGRAM OFFERED AT THE
INSTITUTION****Degree/Program Level:** DiplomaCertificate**If Other, please specify:****Degree/Program Title:** DiplomaCertificate**If Other Doctorate, Other Master, Other Bachelor, Other Associate or Other was
chosen, please specify:****Name of Program (e.g. Business Administration, Massage, etc.):** Ethic and Codes**Number of Degrees or Diplomas Awarded:** 63**Total Charges for this program (Report whole dollars only):** \$ 0**The percentage of enrolled students in 2016 receiving federal student loans to pay for
this program.** 0**The percentage of graduates in 2016 who took out federal student loans to pay for this
program.** 0**Number of Students Who Began the Program:** 63

Students Available for Graduation: 63

On-time Graduates: 63

Completion Rate: 100

150% Completion Rate: 0

Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education?:

no

PLACEMENT

Graduates Available for Employment: 63

Graduates Employed in the Field: 42

Placement Rate: 67

Graduates employed in the field 20 to 29 hours per week: 0

Graduates employed in the field at least 30 hours per week: 0

Indicate the number of graduates employed:

Single position in field: 0

Concurrent aggregated positions in field (2 or more positions at the same time): 0

Freelance/self-employed: 0

By the institution or an employer owned by the institution, or an employer who shared ownership with the institution: 0

EXAM PASSAGE RATE

Does this educational program lead to an occupation that requires State licensing?: yes

If Yes, please provide the information below (For each of the last two years):

First Data Year 2016:

Name of the State licensing entity that licenses this field: Property & Casualty Agent and Broker, Life agent

Name of Exam: Property & Casualty Agent and Broker, Life agent

Number of Graduates Taking State Exam: 60

Number Who Passed the State Exam: 34

Number Who Failed the State Exam: 26

Passage Rate: 57

Is this data from the State licensing agency that administered the exam?: yes

Name of Agency: PSI from CA Dept of Insurance

If the response to #29 was no, provide a description of the process used for attempting to contact students:

Second Data Year 2015:

Name of the State licensing entity that licenses this field: Property & Casualty Agent and Broker, Life agent

Name of State Exam: Property & Casualty Agent and Broker, Life agent

Number of Graduates Taking State Exam: 92

Number Who Passed the State Exam: 52

Number Who Failed the State Exam: 40

Passage Rate: 57

Is this data from the licensing agency that administered the State exam?: yes

Name of Agency: PSI from CA Dept of Insurance

If the response to #37 was no, provide a description of the process used for attempting to contact students:

Do graduates have the option or requirement for more than one type of licensing State exam?:

Provide the names of other licensing exam options:

Name of Option/Requirement: Property & Casualty Agent and Broker

Name of Option/Requirement: Life(Accident & Health) Agent

Name of Option/Requirement:

SALARY DATA

Graduates Available for Employment: 63

Graduates Employed in the Field: 42**Graduates Employed in the Field Reported receiving the following Salary or Wage:****\$0 - \$5,000: 0****\$5,001 - \$10,000: 0****\$10,001 - \$15,000: 0****\$15,001 - \$20,000: 0****\$20,001 - \$25,000: 0****\$25,001 - \$30,000: 0****\$30,001 - \$35,000: 0****\$35,001 - \$40,000: 0****\$40,001 - \$45,000: 0****\$45,001 - \$50,000: 0****\$50,001 - \$55,000: 0****\$55,001 - \$60,000: 0****\$60,001 - \$65,000: 0****\$65,001 - \$70,000: 0****\$70,001 - \$75,000: 0****\$75,001 - \$80,000: 0****\$80,001 - \$85,000: 0****\$85,001 - \$90,000: 0****\$90,001 - \$95,000: 0****\$95,001 - \$100,000: 0****Over \$100,000: 0**



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Bureau for Private Postsecondary Education

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BPPE Annual Report for 2016 – Programs

Tracking Number: 2017112975736

Report for Year: 2016

Institution Name: College of Southern California

Institution Code: 1928101

INFORMATON FOR EACH EDUCATIONAL PROGRAM OFFERED AT THE INSTITUTION

Degree/Program Level: Other

If Other, please specify: Test Preparation

Degree/Program Title: Other

**If Other Doctorate, Other Master, Other Bachelor, Other Associate or Other was
chosen, please specify:** Test Preparation

Name of Program (e.g. Business Administration, Massage, etc.): FINRA Series 6/63

Number of Degrees or Diplomas Awarded: 0

Total Charges for this program (Report whole dollars only): \$ 650

**The percentage of enrolled students in 2016 receiving federal student loans to pay for
this program.** 0

**The percentage of graduates in 2016 who took out federal student loans to pay for this
program.** 0

Number of Students Who Began the Program: 0

Students Available for Graduation: 0

On-time Graduates: 0

Completion Rate: 0

150% Completion Rate: 0

Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education?:

no

PLACEMENT

Graduates Available for Employment: 0

Graduates Employed in the Field: 0

Placement Rate: 0

Graduates employed in the field 20 to 29 hours per week: 0

Graduates employed in the field at least 30 hours per week: 0

Indicate the number of graduates employed:

Single position in field: 0

Concurrent aggregated positions in field (2 or more positions at the same time): 0

Freelance/self-employed: 0

By the institution or an employer owned by the institution, or an employer who shared ownership with the institution: 0

EXAM PASSAGE RATE

Does this educational program lead to an occupation that requires State licensing?: yes

If Yes, please provide the information below (For each of the last two years):

First Data Year 2016:

Name of the State licensing entity that licenses this field: FINRA Series 6/63

Name of Exam: FINRA Series 6/63

Number of Graduates Taking State Exam: 0

Number Who Passed the State Exam: 0

Number Who Failed the State Exam: 0

Passage Rate: 0

Is this data from the State licensing agency that administered the exam?: no

Name of Agency:

If the response to #29 was no, provide a description of the process used for attempting to contact students:

Second Data Year 2015:

Name of the State licensing entity that licenses this field: FINRA Series 6/63

Name of State Exam: FINRA Series 6/63

Number of Graduates Taking State Exam: 0

Number Who Passed the State Exam: 0

Number Who Failed the State Exam: 0

Passage Rate: 0

Is this data from the licensing agency that administered the State exam?: no

Name of Agency:

If the response to #37 was no, provide a description of the process used for attempting to contact students:

Do graduates have the option or requirement for more than one type of licensing State exam?: yes

Provide the names of other licensing exam options:

Name of Option/Requirement: Life(Life only and Accident & Health) Agent

Name of Option/Requirement:

Name of Option/Requirement:

SALARY DATA

Graduates Available for Employment: 0

Graduates Employed in the Field: 0

Graduates Employed in the Field Reported receiving the following Salary or Wage:

\$0 - \$5,000: 0

\$5,001 - \$10,000: 0

\$10,001 - \$15,000: 0

\$15,001 - \$20,000: 0

\$20,001 - \$25,000: 0

\$25,001 - \$30,000: 0

\$30,001 - \$35,000: 0

\$35,001 - \$40,000: 0

\$40,001 - \$45,000: 0

\$45,001 - \$50,000: 0

\$50,001 - \$55,000: 0

\$55,001 - \$60,000: 0

\$60,001 - \$65,000: 0

\$65,001 - \$70,000: 0

\$70,001 - \$75,000: 0

\$75,001 - \$80,000: 0

\$80,001 - \$85,000: 0

\$85,001 - \$90,000: 0

\$90,001 - \$95,000: 0

\$95,001 - \$100,000: 0

Over \$100,000: 0



Department of Consumer Affairs

Bureau for Private Postsecondary Education

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BPPE Annual Report for 2016 – Programs**Tracking Number:** 2017112980221**Report for Year:** 2016**Institution Name:** College of Southern California**Institution Code:** 1928101**INFORMATION FOR EACH EDUCATIONAL PROGRAM OFFERED AT THE
INSTITUTION****Degree/Program Level:** Other**If Other, please specify:** Test Preparation**Degree/Program Title:** Other**If Other Doctorate, Other Master, Other Bachelor, Other Associate or Other was
chosen, please specify:** Test Preparation**Name of Program (e.g. Business Administration, Massage, etc.):** FINRA Series 7/63**Number of Degrees or Diplomas Awarded:** 0**Total Charges for this program (Report whole dollars only):** \$ 995**The percentage of enrolled students in 2016 receiving federal student loans to pay for
this program.** 0**The percentage of graduates in 2016 who took out federal student loans to pay for this
program.** 0**Number of Students Who Began the Program:** 0

Students Available for Graduation: 0

On-time Graduates: 0

Completion Rate: 0

150% Completion Rate: 0

Is the above data taken from the Integrated Postsecondary Education Data System (IPEDS) of the United States Department of Education?:

no

PLACEMENT

Graduates Available for Employment: 0

Graduates Employed in the Field: 0

Placement Rate: 0

Graduates employed in the field 20 to 29 hours per week: 0

Graduates employed in the field at least 30 hours per week: 0

Indicate the number of graduates employed:

Single position in field: 0

Concurrent aggregated positions in field (2 or more positions at the same time): 0

Freelance/self-employed: 0

By the institution or an employer owned by the institution, or an employer who shared ownership with the institution: 0

EXAM PASSAGE RATE

Does this educational program lead to an occupation that requires State licensing?: yes

If Yes, please provide the information below (For each of the last two years):

First Data Year 2016:

Name of the State licensing entity that licenses this field: FINRA Series 7/63

Name of Exam: FINRA Series 7/63

Number of Graduates Taking State Exam: 0

Number Who Passed the State Exam: 0

Number Who Failed the State Exam: 0

Passage Rate: 0

Is this data from the State licensing agency that administered the exam?: no

Name of Agency:

If the response to #29 was no, provide a description of the process used for attempting to contact students:

Second Data Year 2015:

Name of the State licensing entity that licenses this field: FINRA Series 7/63

Name of State Exam: FINRA Series 7/63

Number of Graduates Taking State Exam: 0

Number Who Passed the State Exam: 0

Number Who Failed the State Exam: 0

Passage Rate: 0

Is this data from the licensing agency that administered the State exam?: no

Name of Agency:

If the response to #37 was no, provide a description of the process used for attempting to contact students:

Do graduates have the option or requirement for more than one type of licensing State exam?: yes

Provide the names of other licensing exam options:

Name of Option/Requirement: Life(Life only and Accident & Health) Agent

Name of Option/Requirement:

Name of Option/Requirement:

SALARY DATA

Graduates Available for Employment: 0

Graduates Employed in the Field: 0

Graduates Employed in the Field Reported receiving the following Salary or Wage:

\$0 - \$5,000: 0

\$5,001 - \$10,000: 0

\$10,001 - \$15,000: 0

\$15,001 - \$20,000: 0

\$20,001 - \$25,000: 0

\$25,001 - \$30,000: 0

\$30,001 - \$35,000: 0

\$35,001 - \$40,000: 0

\$40,001 - \$45,000: 0

\$45,001 - \$50,000: 0

\$50,001 - \$55,000: 0

\$55,001 - \$60,000: 0

\$60,001 - \$65,000: 0

\$65,001 - \$70,000: 0

\$70,001 - \$75,000: 0

\$75,001 - \$80,000: 0

\$80,001 - \$85,000: 0

\$85,001 - \$90,000: 0

\$90,001 - \$95,000: 0

\$95,001 - \$100,000: 0

Over \$100,000: 0



Department of Consumer Affairs

Bureau for Private Postsecondary Education

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if you are finished, please fill out and print the Annual Report Completion Check Sheet (which
must be mailed in to the Bureau).

BPPE Annual Report for 2016 – Branch Locations**Tracking Number:** 2017112981441**Report for Year:** 2016**Institution Name:** College of Southern California**Institution Code:** 1928101**Total number of students at this branch location?****Name of programs offered at this branch locations?****Branch Address:** 2975 Wilshire Blvd. #210**Branch City:** Los Angeles**Branch State:** California**Branch Zip Code:** 90010